

KAVAS YACHTING'S 2017 PRICE LIST IN EUROS (€)

YACHT TYPE	FEET	PAX	CAB	BUILT	PERIOD A	PERIOD B	PERIOD C	PERIOD D	Security Deposit
					29/07 - 26/08	27/05 - 29/07 26/08 - 30/09	22/04-27/05 30/09-14/10	Before 22/04 After 14/10	
MONOHULLS									
OCEANIS 55	55'	10	6	2013	7.950	6.800	4.800	3.400	2.800
JEANNEAU 54 New!	54'	12	6	2016	8.100	6.850	4.850	3.450	2.800
OCEANIS 54	54'	10	5	2009	6.000	4.800	3.400	3.000	2.800
JEANNEAU 53	53'	10	6	2011	6.800	5.700	4.100	2.950	2.800
SUN ODYSSEY 509 New!	50'	12	6	2015	6.600	5.650	4.000	3.000	2.800
OCEANIS 50	50'	10	6	2010-11	5.500	4.500	3.750	2.750	2.800
CYCLADES 50.5	50'	10	6	2006-08	4.700	3.850	2.900	2.400	2.800
OCEANIS 48	48'	10	5	2012-15	6.000	4.800	3.600	2.900	2.500
SUN ODYSSEY 469/479 New!	46'-47'	8	4	2013-16	5.400	4.600	3.400	2.300	2.500
OCEANIS 46	46'	8	4	2009	4.300	3.400	2.300	2.150	2.500
OCEANIS 45	45'	8	4	2012-15	4.800	3.900	2.800	2.400	2.500
SUN ODYSSEY 43	43.4'	8	4	2001-02	2.700	2.300	1.700	1.250	2.500
OCEANIS 43	43'	8	4	2008-09	3.450	2.900	1.950	1.800	2.500
SUN ODYSSEY 42i	42'	6	3	2008	3.100	2.500	1.850	1.350	2.000
OCEANIS 41.1 New!	41'	6	3	2016-17	3.700	3.000	2.200	1.800	2.000
SUN ODYSSEY 40	40'	6	3	2000-02	2.350	2.100	1.450	1.100	2.000
OCEANIS 40	40'	6	3	2008-09	2.900	2.300	1.700	1.550	2.000
OCEANIS 38 New!	38'	6	3	2014-15	2.950	2.450	1.900	1.700	2.000
SUN ODYSSEY 379	38'	6	3	2012-15	2.750	2.250	1.700	1.500	2.000
OCEANIS 37	37'	6	3	2008-11	2.550	2.000	1.600	1.200	2.000
SUN ODYSSEY 36i	36'	6	3	2007-08	2.400	1.900	1.400	1.100	2.000
DISCOVERY PLUS Rebuilt 05'	31'	6	2	1990	1.250	1.050	900	800	2.000

CATAMARANS									
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					29/07 - 26/08	27/05 - 29/07 26/08 - 30/09	22/04-27/05 30/09-14/10	Before 22/04 After 14/10	
LAGOON 560* ²	52'	10+2	5+2	2014	19.850	16.000	13.000	11.000	3.500
LAGOON 52* ² New!	52'	10+2	5+2	2013-15	17.584	15.904	11.704	8.960	3.500
SABA50* ⁴ New!	50	8+3	5+2	2016	16.670	16.670	14.550	14550	1.000
LAGOON 500* ²	50'	10+2	5+2	2006-9	15.650	14.810	10.300	10.300	3.500
LAGOON 450 F/S New!	46'	10	4+2	2016	9.560	8.100	5.700	4.700	3.500
LAGOON 450 New!	46'	10	4+2	2011-15	8.500	7.400	5.350	4.100	3.500
LAGOON 440	44'	10	4+2	2006-7	7.400	6.400	4.400	3.200	3.500
LAGOON 420	42'	10	4+1	2007-8	6.300	5.500	3.800	3.100	3.500
BALI 4.3 New!	43'	10	4+2	2016	7.650	6.850	6.050	4.550	3.500
BALI 4.0 New!	40'	10	4+2	2016-17	6.650	5.850	5.050	3.550	3.000
FOUNTAIN PAJOT New!	40'	8	4	2017	6.650	5.850	5.050	3.550	3.000
LAGOON 400	40'	10	4+2	2010	6.000	5.200	4.100	3.200	3.000
LAGOON 400 S2	40'	10	4+2	2013-15	6.250	5.200	3.800	3.300	3.000
LAGOON 39	39'	10	4+2	2013-15	5.700	4.900	3.200	3.000	3.000
LAGOON 380	38'	10	4+1	2007-16	5.100	4.200	2.800	2.500	3.000


² = crewed (skipper/hostess) mandatory @ extra charge + VAT 12% + EXTRAS + VIP PACK if requested

³ = LUXURY includes A/C, Water Maker, WI-FI, Water Toys, Full Galley upgraded, luxury beddings, End Cleaning

⁴ = MANDATORY EXTRAS: 4.850 €: CREW (SKIPPER,HOSTESS,CHEF),BED LINEN+TOWELS,E/C,WiFi for 5 devices, food and drinks

2005* rebuilt

Equipment INCLUDED in all rest yachts: 12% VAT, GPS/Plotter, CD-player, bimini top, spray-hood, autopilot (wherever pre-installed)

<u>DISCOUNTS</u>	<u>ONE-WAY FEES</u>	<u>Optional Charter Packs Table</u>
10% Early Booking Discount - Valid till 31.01.17	ATHENS – DODECANESE 1.000€	INTERNET PACK: Mobile Internet (WiFi router) 5 GB up to 10 users 80€
5% for 2-3 Weeks Charter	ATHENS – IONIAN 1.000€	FAST TRACK PACK: Fast embark. access to yacht by 14.00h 150€
5% Repeated Client OR Boat Show Discount	ATHENS – CYCLADES 700€	FAMILY PACK: Rail Safety Net, +extras Junior Life Jackets 250€
MAXIMUM DISCOUNT: 15% (on Lagoon 52 not applicable discounts)		VIP PACKAGE, Available on LAG52, LAG 450, S.O.D. 509, J54
<u>EXTRAS</u>	<u>BASES</u>	OCEANIS 55 & 50: (based on 8 pax) Hostess services, Airport Transfers, Breakfast & Lunch onboard, Lunch served w/ famous Greek Wine, Daily Sundowner w/ Meze, plus All cost related to yach such as marina fees, waters, diesel, etc (per pax/day) 75€
SKIPPER 150€/day	ATHENS (Alimos, Kalamaki)	
HOSTESS 140€/day	KOS (New Marina)	
OUTBOARD 80€/week	LEFKAS (New Marina)	
AIR CONDITIONING (where installed) 300€/week	SKIATHIOS, VOLOS, XALKIDIKI (on request)	
WATER MAKER (where installed) 100€/week	CORFU, CRETE (on request)	
end cleaning (BED LINEN, TOWELS,GAS, WATER etc) 35€ / CAB	PAROS, SANTORINE (on request)	
extra set BED LINEN/TOWELS 10€/set	RHODES, SAMOS (on request)	
Extra Big (Bath) Towel set 2€/set	KERAMOTI, THASOS, KAVALA (on request)	

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