

# KAVAS YACHTING'S 2018 PRICE LIST IN EUROS (€)

YACHT TYPE	FEET	PAX	CAB	BUILT	PERIOD A	PERIOD B	PERIOD C	PERIOD D	Security Deposit
					28/07 - 18/08	09/06 - 28/07 18/08 - 06/10	28/04 - 09/06 06/10 - 27/10	Before 28/04 After 27/10	
<b>MONOHULLS</b>									
OCEANIS 55	55'	10	6	2013	7.950	6.800	4.800	3.400	2.800
JEANNEAU 54	54'	10	6	2016	8.100	6.850	4.850	3.450	2.800
OCEANIS 54	54'	10	5	2009	6.000	4.800	3.400	3.000	2.800
JEANNEAU 53	53'	10	6	2011	6.800	5.700	4.100	2.950	2.800
OCEANIS 51.1 <span style="color: red;">New!</span>	51'	10	6	2018	7.100	5.950	4.650	3.500	2.800
SUN ODYSSEY 509	50'	12	6	2015	6.600	5.650	4.000	3.000	2.800
OCEANIS 50	50'	10	6	2010-11	5.500	4.500	3.750	2.750	2.800
CYCLADES 50.5	50'	10	6	2006-08	4.700	3.850	2.900	2.400	2.800
OCEANIS 48	48'	10	5	2012-15	6.000	4.800	3.600	2.900	2.500
SUN ODYSSEY 469/479	46'-47'	8	4	2013-16	5.400	4.600	3.400	2.700	2.500
OCEANIS 46	46'	8	4	2009	4.300	3.400	2.300	2.150	2.500
OCEANIS 45	45'	8	4	2012-15	4.800	3.900	2.800	2.400	2.500
SUN ODYSSEY 440 <span style="color: red;">New!</span>	44	8	4	2018	5.250	4.450	3.400	2.250	2.500
OCEANIS 43	43'	8	4	2008-09	3.450	2.900	1.950	1.800	2.500
SUN ODYSSEY 42i	42'	6	3	2008	3.100	2.500	1.850	1.350	2.000
OCEANIS 41.1	41'	6	3	2016-17	3.700	3.000	2.200	1.800	2.000
SUN ODYSSEY 40	40'	6	3	2000-02	2.350	2.100	1.450	1.100	2.000
OCEANIS 40	40'	6	3	2008-09	2.900	2.300	1.700	1.550	2.000
OCEANIS 38	38'	6	3	2014-15	2.950	2.450	1.900	1.700	2.000
SUN ODYSSEY 379	38'	6	3	2012-15	2.750	2.250	1.700	1.500	2.000
OCEANIS 37	37'	6	3	2008-11	2.550	2.000	1.600	1.200	2.000
SUN ODYSSEY 36i	36'	6	3	2007-08	2.400	1.900	1.400	1.100	2.000
DISCOVERY PLUS <span style="color: red;">Rebuilt 05'</span>	31'	6	2	1990	1.250	1.050	900	800	2.000

## CATAMARANS

TYPE	FEET	PAX	CAB	BUILT	PERIOD A	PERIOD B	PERIOD C	PERIOD D	Security Deposit
					28/07 - 18/08	09/06 - 28/07 18/08 - 06/10	28/04 - 09/06 06/10 - 27/10	Before 28/04 After 27/10	
LAGOON 560* <sup>2</sup>	52'	10+2	5+2	2014	19.850	16.000	13.000	11.000	3.500
LAGOON 52* <sup>2</sup>	52'	10+2	5+2	2013-15	17.584	15.904	11.704	8.960	3.500
SABA 50* <sup>4</sup>	50'	8+3	5+2	2016	16.670	16.670	14.550	14.550	1.000
LAGOON 500* <sup>2</sup>	50'	10+2	5+2	2006-9	15.650	14.810	10.300	10.300	3.500
LAGOON 450 F <span style="color: red;">New!</span>	46'	10	4+2	2016-17	9.560	8.100	5.700	4.700	3.500
LAGOON 450 F	46'	10	4+2	2011-15	8.500	7.400	5.350	4.100	3.500
LAGOON 440	44'	10	4+2	2006-7	7.400	6.400	4.400	3.200	3.500
LAGOON 42 <span style="color: red;">New!</span>	42'	10	4+2	2017-18	8.900	7.400	6.100	3.800	3.500
LAGOON 420	42'	10	4+1	2007-8	6.300	5.500	3.800	3.100	3.500
BALI 4.3	43'	10	4+2	2016	7.650	6.850	6.050	4.550	3.500
BALI 4.1 / BALI 4.0 <span style="color: red;">New!</span>	40'	10	4+2	2016-18	6.650	5.850	5.050	3.550	3.000
FOUNTAINE PAJOT <span style="color: red;">New!</span>	40'	8	4	2017	6.650	5.850	5.050	3.550	3.000
LAGOON 400	40'	10	4+2	2010	6.000	5.200	4.100	3.200	3.000
LAGOON 400 S2	40'	10	4+2	2013-15	6.250	5.200	3.800	3.300	3.000
LAGOON 39	39'	10	4+2	2013-15	5.700	4.900	3.200	3.000	3.000
LAGOON 380	38'	10	4+1	2007-16	5.100	4.200	2.800	2.500	3.000

\*<sup>2</sup> = crewed (skipper/hostess) mandatory (not included)

\*<sup>4</sup> = MANDATORY EXTRAS: 4.850 €: CREW (SKIPPER,HOSTESS,CHEF),BED LINEN+TOWELS,E/C,WiFi for 5 devices, food and drinks

Equipment INCLUDED in all other yachts: 12% VAT, GPS/Plotter, CD-player, bimini top, spray-hood, autopilot (wherever pre-installed)

DISCOUNTS	ONE-WAY FEES	Optional Charter Packs Table
10% Early Booking Discount - Valid till 31.01.18	ATHENS – DODECANESE 1.000€	<b>INTERNET PACK:</b> Mobile Internet (WiFi router) 8 GB: 80€
5% for 2 -3 Weeks Charter	ATHENS – IONIAN 1.000€	<b>FAST TRACK PACK:</b> Fast embark. access to yacht by 14.00h 150€
5% Repeated Client OR Boat Show Discount	ATHENS – CYCLADES 700€	<b>FAMILY PACK:</b> Rail Safety Net, +extras Junior Life Jackets 250€
<b>MAXIMUM DISCOUNT (EXCEPT LAGOON 52): 15%</b>		<b>VIP PACK, Available on LAG52, LAG 450,, S.OD. 509, J54,</b>
<b>MAXIMUM DISCOUNT FOR LAGOON 52 : 5%</b>		<b>OC55 &amp; 50:</b> (Based on 8 pax) Hostess services, Airport Transfers,
<b>EXTRAS</b>	<b>BASES</b>	Breakfast & Lunch onboard, Lunch served w/ famous Greek Wine,
SKIPPER 150€/day	ATHENS (Alimos Marina, Kalamaki)	Daily Sundowner w/ Meze, plus All cost related to yach such as
HOSTESS 140€/day	KOS (New Marina)	marina fees, waters, diesel, etc (per pax/day) 75€
OUTBOARD 80€/week	LEFKAS (New Marina)	
AIR CONDITIONING (where installed) 300€/week	SKIATHIOS, VOLOS, HALKIDIKI (on request)	
WATER MAKER (where installed) 100€/week	CORFU, CRETE (on request)	
end cleaning (includes bed linen, towels, 1 spare bottle of cooking gaz) 35€ /Cabin	PAROS, SANTORINI (on request)	
Extra set BED LINEN/TOWELS 10€/set	RHODES, SAMOS (on request)	
Extra Big (Bath) Towel set 2€/set	KERAMOTI, THASOS, KAVALA (on request)	



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